

## Message Text

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ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

-----009877 301557Z /40

R 292212Z NOV 77

FM USINT HAVANA

TO SECSTATE WASHDC 620

INFO USDOC WASHDC

LIMITED OFFICIAL USE HAVANA 0710

EO 11652: N/A

TAGS: ETRD EEWT CU

SUBJECT: VISIT OF COMMERCE OFFICIAL LAWRENCE THERIOT

REF: REICH (COMMERCE) TO LANE LETTER DATED NOVEMBER 10

1. USINT WOULD WELCOME THERIOT (COMMERCE) VISIT IN JANUARY. FOLLOWING ARE PROGRAM SUGGESTIONS. WE WOULD APPRECIATE THERIOT COMMENTS AND SUGGESTIONS, AND INDICATION OF CONCRETE DATES FOR VISIT. WITH THIS INFORMATION, WE WILL APPROACH MINCEX IN MID-DECEMBER AND SEEK APPOINTMENTS FOR THERIOT AND USINT OFFICER (GLASSMAN). WE SUGGEST THAT COMMERCE SIMULTANEOUSLY SPEAK WITH SERGIO MARTINEZ IN WASHINGTON.

2. SINCE CUBANS APPEAR HIGHLY INTERESTED IN THERIOT TRIP, IT WOULD APPEAR LOGICAL TO REQUEST ACCESS TO ORGANIZATIONS AND OFFICES THAT, THUS FAR, HAVE BEEN OFF LIMITS TO USINT. IN THIS CATEGORY, WE WOULD SUGGEST APPOINTMENT REQUESTS AT:  
-) ECONOMIC DEPARTMENT, CUBAN CP CENTRAL COMMITTEE;  
B) JUNTA CENTRAL DE PLANIFICACION (JUCEPLAN);  
C) NON-CAPITALIST AREA DIRECTORATES IN MINCEX (USSR; OTHER SOCIALIST COUNTRIES);  
D) STATE COMMITTEE ON STATISTICS.

3. WE ALSO THINK IT WOULD BE USEFUL TO REQUEST ACCESS TO PRODUCTION

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AREAS, SUCH AS: A) CANE SECTOR, MINISTRY OF AGRICULTURE;  
B) FRUIT (CITRUS) SECTOR, MINISTRY OF AGRICULTURE;  
C) TOBACCO SECTOR, MINISTRY OF AGRICULTURE;  
D) NICKEL SECTOR, MINISTRY OF MINING AND GEOLOGY;  
E) MILLING SECTOR, MINISTRY OF SUGAR INDUSTRY;  
F) PETROLEUM/ PETROCHEMICAL SECTOR, MINISTRY OF CHEMICAL INDUSTRY;  
G) COMMERCIAL FISHING OPERATIONS, MINISTRY OF FISHING INDUSTRY;

- H) CEMENT SECTOR, MINISTRY OF CONSTRUCTION MATERIALS;
- I) STEEL SECTOR, MINISTRY OF METALLURGY/ MACHINE-BUILDING (SIDERO-MECANICA);
- J) CANNING/PACKING SECTOR, MINISTRY OF FOOD INDUSTRY;
- K) POWER GENERATING SECTOR, MINISTRY OF ELECTRICAL INDUSTRY.

4. WITH REGARD TO MORE COMMONPLACE APPOINTMENTS, WE WOULD SUGGEST TALKS WITH THE FOLLOWING EMPRESAS: A) CUBAZUCAR B) ALIMPORT C) CUBAMETALES D) CUBAEXPORT E) CUBANIQUEL F) CARIBEX G) CUBATABACO H) CONSUMIMPORT I) CUBATEX J) MAQUIMPORT K) QUIMIMPORT L) MAPRINTER M) TURIMPEX N) MEDICUBA.

5. AT THE STATE COMMITTEE ON ECONOMIC COLLABORATION (:3:3), IT MAY BE USEFUL TO CALL ON THE FOLLOWING IMPORT/EXPORT EMPRESAS HANDLING COMPLETE PLANTS AND PRODUCTION LINES:  
A) ECIQUIM - CHEMICAL, PETROLEUM INDUSTRY;  
B) ECIMETAL - STEEL AND MACHINE -BUILDING INDUSTRY;  
C) IMEXPAL - FOOD AND SUGAR INDUSTRY;  
D) ECIMACT - CONSTRUCTION MATERIAL AND TOURISM INDUSTRY;  
E) IMEXIN - LIGHT INDUSTRY AND TRANSPORT.

6. THERIOT ALSO SHOULD CALL ON MINREX BANCO NACIONAL DE CUBA (CAPITALIST AND SOCIALIST SECTORS) AS WELL AS REQUEST IN-DEPTH BRIEFING BY MINCEX NORTH AMERICAN SECTOR.

7. ANY ADDITIONS OR DELETIONS TO ABOVE SUGGESTED LISTING WOULD BE LIMITED OFFICIAL USE

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WELCOME. MORE APPOINTMENTS HAVE BEEN SUGGESTED THAN CAN PROBABLY BE ACCOMMODATED BOTH TO GIVE THERIOT SOME OPTIONS AND SINCE GOC IS UNLIKELY TO APPROVE ALL APPOINTMENT REQUESTS.  
LANE

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NNN

## Message Attributes

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**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Disposition Date:** 22 May 2009  
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**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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US Department of State  
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22 May 2009  
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